



Berry Recruitment Group

BRG turnover is up by £3M

Berry Recruitment Group (BRG) has announced a turnover of £65m in 2017 – up £3m on the previous year.

The national recruiter also recorded an increased gross profit of a touch under £13m, and earnings before interest, tax, depreciation and amortisation (EBITDA) of £1.75m.

The company also generated a net cash inflow from operations of £1.73m.

The privately-owned family business has grown organically but has also made acquisitions, including the purchase of Joy Recruitment in South East London in October.

Previous central London acquisitions were re-branded as Wild Berry Associates and the branch saw strong growth through the year.

Its onsite division also grew rapidly through 2017 and now has nine offices established.

BRG operates from 36 locations across England and Wales and anticipates continued strong growth through 2018 with figures showing it is already ahead of budget.

Its brands include Berry Recruitment, Wild Recruitment, Express Rail Services and Wild Berry Associates.

Now employing well over 200 staff, BRG has invested heavily in systems throughout its office network and at its headquarters in St Albans.

BRG chairman Tony Berry is the former head of recruitment giants Blue Arrow and Manpower, and deputy chairman Ian Langley is also chairman of \$1.2 billion turnover Airswift Holdings.



Tony Berry

Tony said: “Again we have seen growth throughout the business – both organically and through acquisition.

“Our turnover has more than doubled in the last six years and we are planning further significant growth this year – and already we are recording profits above targeted levels.

“We are a privately-owned company that offers a flexible and local service that treats its customers with total respect.

“The demand for our services continues to increase and the job market remains buoyant.

“We invest heavily in our own staff with training and incentives and focus on customer communication throughout the business.

“The size of our branch network and our financial strength are the envy of many of our competitors.”

www.berryrecruitment.co.uk

www.wildberryassociates.com

For more information please contact:
Spencer Berry, Business Development Director
Tel: 01727 898650
spencer.berry@berryrecruitment.co.uk

